Potential Model

bam nuttall

Quick to learn

- Rapidly picks up new ideas and difficult concepts
- Understands the bigger picture, balancing the short and long term
- Shows good judgment when making decisions, in unfamiliar situations
- Translates new ideas into workable solutions
- Recognises their own strengths, weaknesses and limitations

Relishes Challenges

- Demonstrates resilience to obstacles and setbacks
- Calm and focused in achieving goals
- Maintains enthusiasm and bounces back quickly when challenged
- Brings difficult people on board with their thinking, creates support for their ideas

Great with people

- Reads people and situations quickly and adapts behaviour quickly
- Builds strong relationships with a wide range of people
- Credible and trusted at all levels in the Group and across departments
- Able to identify people's motivators and engage them effectively to get the best out of them

Ambitious for new opportunities

- Drives their own development without waiting for others to do it for them
- Seeks to take on greater responsibility and to extend the scope of their work
- Goes beyond normal expectations showing commitment to the Group's goals
- Willing to be flexible and aspires to gain wider experience or a broader role to develop and progress